

## I Don't Want Much, I Just Want More: Allocation, Competition and Productivity - Matching Game

Name: \_\_\_\_\_ Date: \_\_\_\_\_

Directions: Match the people on the left with the allocation method on the right that he or she would most likely favor when competing for a product that he or she wants.

<u>PERSON</u>	<u>ALLOCATION METHOD</u>
Model	Government
Teenager	Force
Sierra Club Member	Market
Medical Doctor	Appearance and Personality
Boxing Champion	First Come-First Serve

### Answers

Model=appearance and personality. Because models typically have attractive appearances, they can expect to be favored by allocation based on appearance.

Teenager=first come-first serve. Because teenagers make less money than adults and their opportunity cost of waiting in line is low.

Sierra Club Member=government. Because the Sierra Club Member is part of an organization that lobbies congressional leaders to help members of the Sierra Club to get what they want.

Medical Doctor=market. Because physicians earn a lot of money, their opportunity cost is very high.

Boxing Champion=force. Because the boxing champion is trained to use force and this would be a quick alternative—although not necessarily desirable in the long run—method for getting what he wants.