

## ACTIVITY 13.2

### Construction Company Round I

You run a construction company that needs additional workers. Any workers you hire must have good hand/eye coordination in order to do the job effectively. You are looking for workers who can quickly move materials from Point A to Point B. The more materials a worker can move, the higher profit he or she earns for your company.

Each worker will be required to take your Hand/Eye Coordination Test as a prerequisite to being hired. The three of you, along with the three employer representatives from the accounting firm, will conduct, monitor, and score the tests of each worker. Testing will be conducted by the six employer representatives simultaneously. The teacher will read test instructions (Activity 13.5) to the workers prior to beginning the testing process.

Upon completion of the tests, you will grade them and write the scores on the worker résumés (Activity 13.3).

Each worker will bring a résumé for your review as part of his or her job search.

You are free to hire as many workers as you want, at any wage you dictate, as long as that wage is not below \$8. All wages must be in \$1 increments.

Workers who have good hand/eye skills are more productive. *Based on experience, you know your company earns \$2 for each point on the Hand/Eye Coordination Test found on worker résumés.*

Example: If a potential worker has a score of 7 on his resume, he would earn your company \$14 ( $7 \text{ [points]} \times \$2 = \$14$ ). If you pay this worker \$8, your company will make \$6 profit ( $\$14 \text{ [earning]} - \$8 \text{ [wage]} = \$6 \text{ [profit]}$ ). If you pay that worker \$12, your company will make only \$2 profit ( $\$14 \text{ [earnings]} - \$12 \text{ [wage]} = \$2 \text{ [profit]}$ ).

(Note: The workers and other companies DO NOT know how much your firm earns. This information does not need to be shared with anyone outside of your group.)