

Decision Making Grid

Name: _____ Class: _____ Date: _____

- ✓ What is the problem?
- ✓ What are the alternatives?
- ✓ What are the criteria?
- ✓ Rank the criteria.
- ✓ Evaluate the alternatives.
- ✓ Make a decision.

What is the problem? You are going to buy a car that needs to be financed. What are the tradeoffs of buying a car instead of leasing or trading in, and what is the opportunity cost (short-term and long-term)? Weigh each alternative and decide which one is the best for you. * You are provided with a few examples of criteria and the alternatives. You must, however, generate ideas for the other blanks and come up with answers.

Criteria: →	Affordability	Percentage Rate of Loan		
Rank of Criteria: →				
Alternatives: ↓				
1. Trade-in value				
2.				
3.				
4.				
5.				
6.				